

COMPETITOR MONITORING AI

GEN AI a new way of ADVERTISING

SOMIN

Somin (Singapore HQ) is an Ai powered platform that combines advanced date analytics and behavioural science to study data available on social media for helping customers to reduce cost and increase sales by conducting bestperforming social media and influencer marketing campaigns

Working with Top Agencies







14+ Markets



Awards



100+ Global brands





























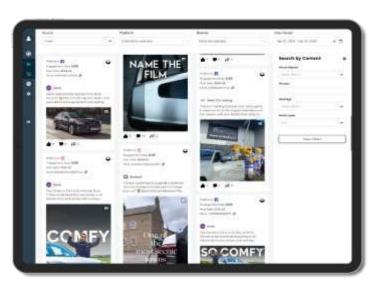




SOMONITOR



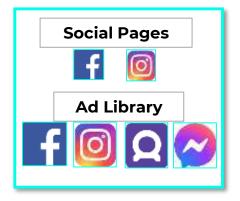
1. Competitor Tracking



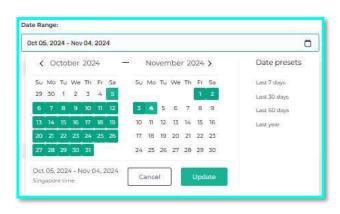
2. Content Library



3. Strategic insights



Platform



Check live & date-wise

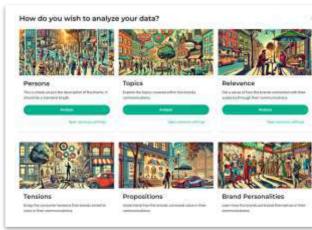
Reimagine Advertising

SoMonitor provides deep insights that help you understand your audiences and competitors.









Understanding the Market and Competition

Data-Driven Decision Making

Creative Scoring & Performance Insights

Brand Personality and Audience Insights

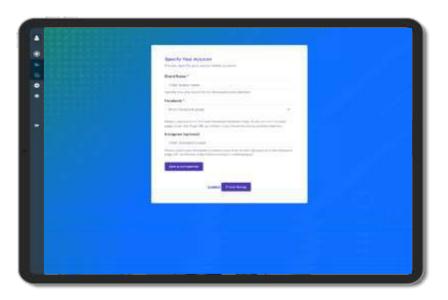
Automatically monitor both paid and organic content, gaining holistic understand that can empower better decisions.

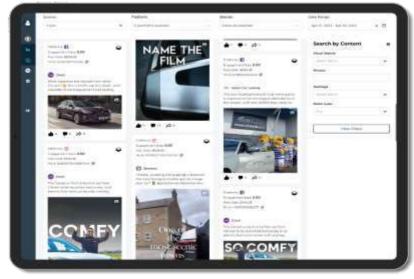
Easily identify what is driving success within your content through SoMin's Importance Heatmap.

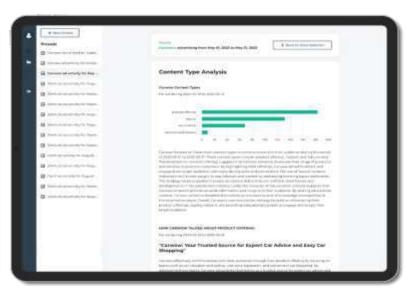
With SoMin's Advanced Prediction Intelligence, our platform is able to evaluate ad performance letting you easily know what is working within your industry.

Analyze any brand's communication strategy - Product or audience focus, and incentive/Value offered by a competitive product to stay ahead of the game.

How does SOMONITOR operate?







Safely Collects data from multiple public sources

Omni-Sourced Competitor Ads and Organic Profiling maps and scores your competitors' data

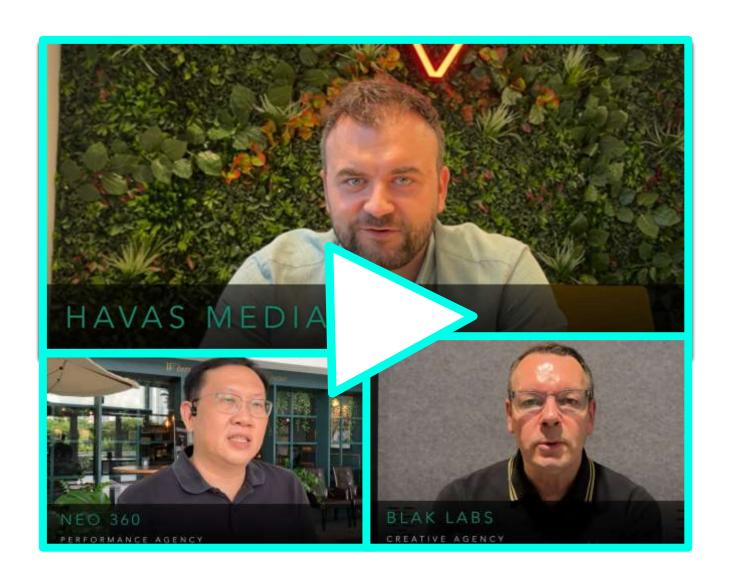
In-House Content Scoring AI

Content Scoring gathers thousands of content data points and profiles it via our in-house AI

Open AI's Customized Generative AI

Generates Competitor Activities reports by combining Large Language Models and in-house AI

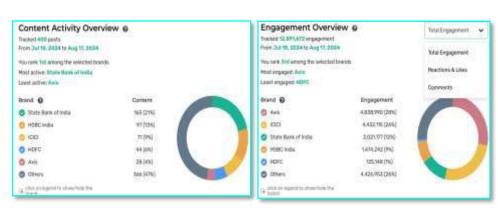
Agency Testimonials



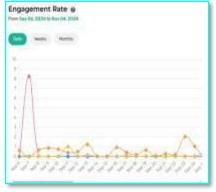
Hear from
Agencies across
the globe on how
SoMonitor is
helping them

Competitor Tracking

Track and Analyze the market in few clicks









Content activity overview (shows content volume)

Engagement overview (Likes, comments, total engagement)

Content activity overview (Posting behavior over time)

Historical Ad Activity @

Engagement trend & rate over time

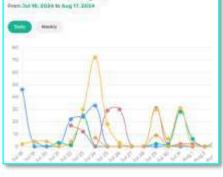
Platform distribution along with content activity trends



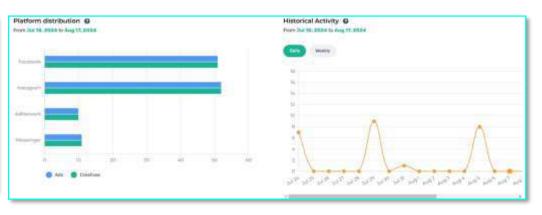
Ad activity overview (Ad volume)



Clickability - High, Normal, Low (Ad prediction)



Historic ad activity (Consistency of brand over time)



Platform distribution along with historic ad activity

Ad Library

Competitor Tracker for Banks

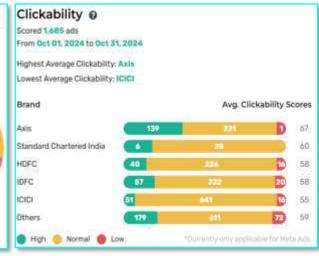
Social Pages

Ad Library













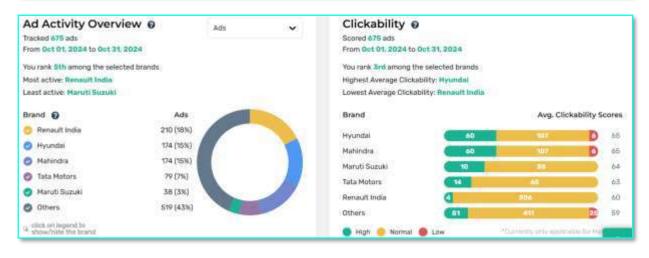
Competitor Tracker for Auto

Ad Library

+ Brand Name No. of ads o No. of creatives o Clickability : Hyundai ¥-0.12% 173 ¥-0.12% # 65 Maruti Suzuki 38 ₹-0.55% 38 ¥-0.55% * 04 - Mahindra ¥-0.12% ¥-0.12% A 05 173 Renault India A+1.08% A+1.08% * 00 210 210 Tata Motors 79 A+25.33% A+25.33% · 65

Social Pages

† Brand Name	Posts :	Activity Score :	Engagement :	Engagement Rate :
(ii) Hyundai	151 4-11%	0.9057 ±+8%	390.257 a+o%	0.1355 *-25%
Maruti Suzuki	26 T-26N	0.2864 T-54%	25,712 ¥-43%	0.0694 ¥-31N
Mahindra	115 A+17%	0.8753 4+8%	613.684 ¥-22%	2.3059 ¥-41%
Renault India	39 ±+56%	0,4039 4+21%	1.258,631 4+4%	2.0808 4+93%
Tata Motors	191 4+72%	0.8525 4+3%	350,673 v -43%	0.8992 *-31%





Competitor Tracker for CPG

Ad Library

Social Pages



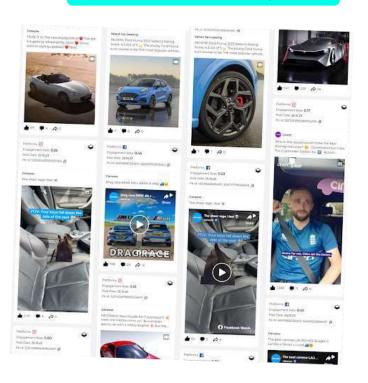
Competitor Breakdo From Oct 01, 2024 to Oct 31, 202	24			
+ Brand Name	Posts ¢	Activity Score :	Engagement :	Engagement Rate
Dave	BS a+49%	0.8447 a+15%	5.507 ¥-98%	0.1493 ¥-98%
Garnier	68 ±+29%	0.7453 a+26%	84.394 * -683	0.6035 Y-68%
Nivea	38.4-100N	0.5268 A+80%	124,827 <u>4</u> +1414%	0.7046 4-1415%
our Olay	15 V-50%	0.2909 ¥-32%	363 V-64%	0.0064 ¥-52%
g) Ponds	56 ¥-42%	0.6781 ▼-20%	136,884 a+74%	0.4006 a+75%





Content Library

Content History



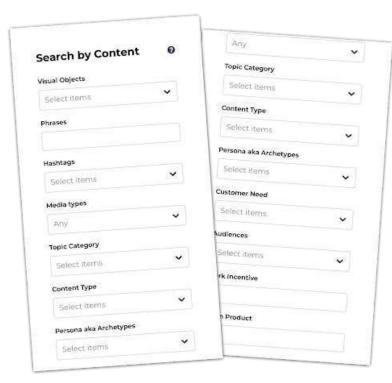
Creates a historical account of both social content and ads within your industry

Heatmap and Analysis



Easily identify success drivers within your content through heatmaps

Content Filter

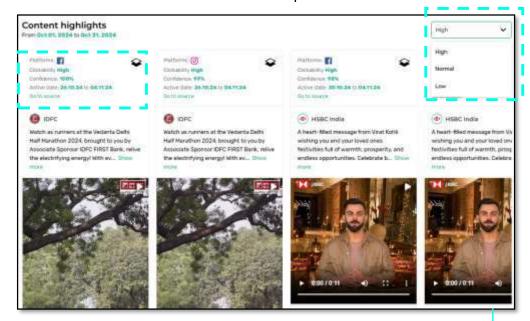


More than just keywords, find content through high level advertising concepts

Content History

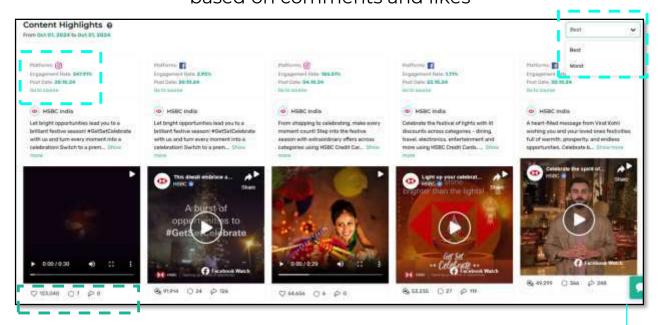
Track paid & organic post of competitors

Identify best/worst performing organic content based on Ai ad prediction



We analyzed top bank ads for Oct 2024 and identified the high performing ad

Identify best/worst performing organic content based on comments and likes



We analyzed top bank organic content for October, 2024 and identified the best performing content

Content Analysis

Content heatmap





- **1.Strong Emotional Connection**: The ad aligns with Diwali's themes of warmth, belonging, and prosperity, resonating deeply with the audience's festive sentiments.
- **2.Effective Use of Celebrity**: Featuring Virat Kohli as the central figure boosts attention, relatability, and trust, making the message more impactful.
- **3.**Culturally Relevant Visuals: The festive setup with traditional decorations and lighting appeals to the cultural values of the target audience.
- **4.Focused Branding and Messaging**: The heatmap highlights strong attention to HSBC's logo and festive wishes, ensuring brand recall and clear communication.
- **5.Optimized Timing and Platforms**: Launched during Diwali on high-engagement platforms, the ad maximizes relevance and click-through potential.
- **6.Brand Persona Alignment**: HSBC embodies a caring and inclusive persona, reinforcing trust and emotional connection with its audience.

Content Analysis

Creative scoring + Content breakdown by AI

An Ad with "High performance" prediction

Platforms: 4

Clickability High

Confidence: 98%

HSBC India

Go to source

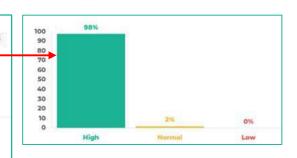
more

Active Date: 30.10.24 to 04.11.24

A heart-filled message from Virat Kohli

wishing you and your loved ones festivities full of warmth, prosperity, and endless opportunities. Celebrate b... Show

Clickability prediction



Content heatmap



Understand what garners customer attention on creative & caption

Observed concepts breakdown

Observed Concepts	i.	
What type of content did the	brand produce?	
Content Type:	Brand Offering, Social Media, Topical	
What did the brand talk about	?	
Topic:	Diwali Greetings from Virat Kohli	
Theme:	Celebrations, Festive & Holidays, Social Media	
Who was the brand talking to	and how did they address them?	
Audiences:	Celebration Enthusiasts, Festive Observers, Social Media Users, Traditional Culture Enthusiasts, Trending Event Followers	
Customer Needs:	Belonging, Celebration, Connection, Security	
nsight used: During festive seasons, people seek warmth, connect a sense of belonging through shared celebrations an traditions.		
What products were being on	mmunicated and how was it incentivized?	
Identified Product:	ed Product: HSBC Banking Services	
Perks/Incentive used: Festive Greetings from Virat Kohli, Warmth and Pros Wishes		
How did the brand portray its	nHT?	
Persona embodied:	ona embodied: The Caregiver, The Everyman	
Tone of Voice used:	e of Voice used: Celebratory, Inclusive, Traditional, Warm	
Brand Traits identified:	Connection, Inclusivity, Tradition, Warmth	

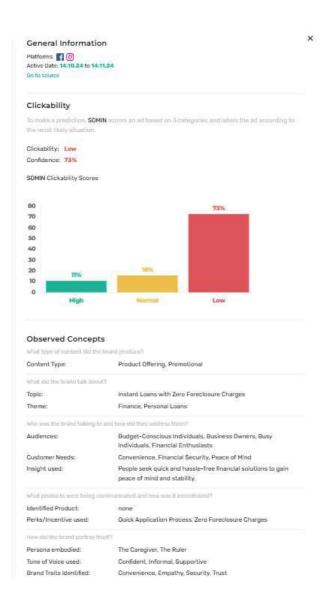
AI breaks down content into marketing concepts

AI Recommendation

To improve clickability of a low performing Ad







Why this post is low performing?

- Low Visibility of Key Benefits: Important features like "Zero Pre-Payment charges" are hard to notice.
- **Weak Visual Hierarchy**: The design doesn't effectively direct focus to the CTA or benefits.
- **Mismatch in Tone**: Formal design undermines the supportive and empathetic brand persona

Recommendation to improve the performance

- Improve Benefits Placement: Use larger fonts and contrasting colours to highlight key features.
- Add Warm Design Elements: Introduce inviting visuals and brighter tones.
- **Simplify the Call-to-Action**: Focus on one strong, clear message to drive clicks.

Content filters & maps

Concepts

Perks/incentives

Perks/incentives (59)

2. Rewards Tracker

3. Cashback Rewards

4. Amazing Rewards

6. Lifetime Free Credit Card

7. ₹11* CashBack monthly

8. Exciting Offers on Dining

10. Financial Independence

12. Limited Time Offer

13. Exclusive Deals

14. Online Application

..

11. Discounts

9. Exciting Offers on Entertainment

5. Free Joining

1. Convenience Features

Understand your competitor's marketing strategy

Keywords

credit card

Product incentive used by HSBC & Axis for credit card ads

50

50

21

18

18

16

15

14

14

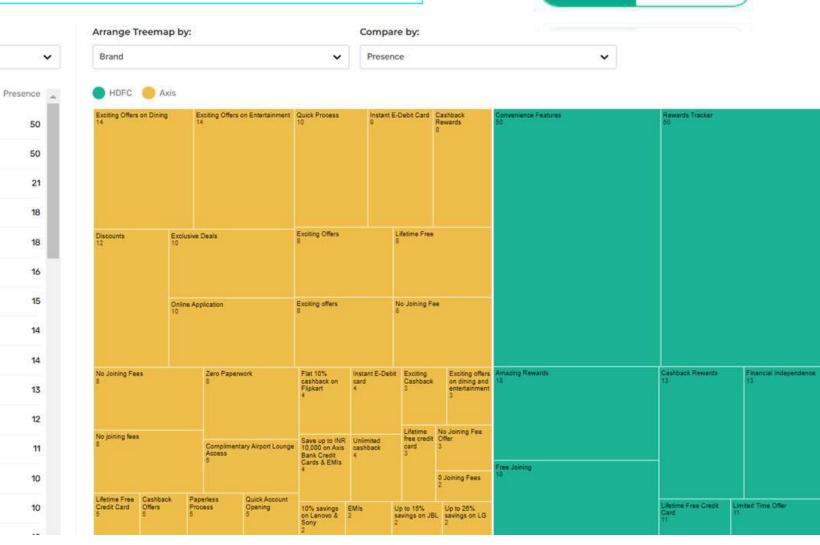
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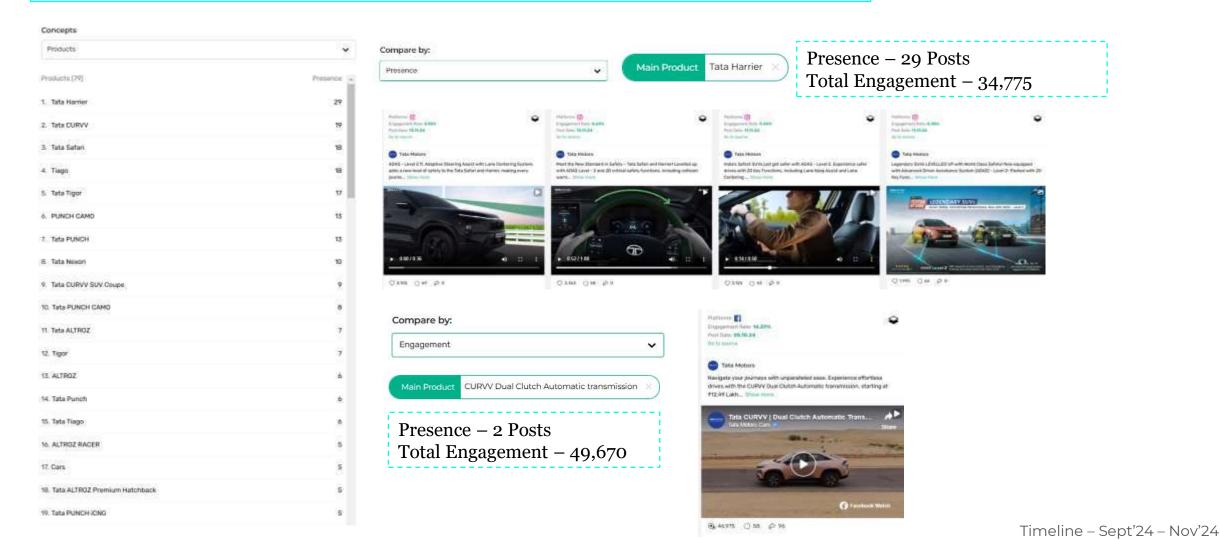
10



Content filters & maps

Competitor's performance at product level

Tata Motors-Posts Vs engagement analysis across different Cars



Strategic Insights



Analyze brand's communication across different perspectives



Actionable brand insights

Analyze brand's communication across different perspectives



Persona

This is where we put the description of the theme. It should be a standard length.



Topics

Explore the topics covered within the brand's communications.



Relevance

Get a sense of how the brands connected with their audience through their communications.



Product Incentives

Explore the different tactics used by brands to sell their products.



Tensions

Grasp the consumer tensions that brands aimed to solve in their communications.



Propositions

Understand how the brands conveyed value in their communications.



Brand Personalities

Learn how the brands portrayed themselves in their communications.

Product Incentives promoted in Automobile Industry

Pathorna El Q O

Author Outs: 0-0.11.2024 to 07.11.2024

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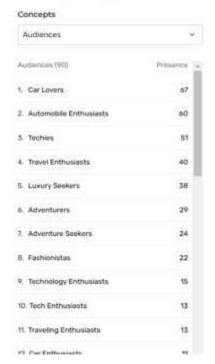


Product Incentives 1 Innovative Incentivization in Automobiles

The products are incentivized with a wide range of features and benefits, including advanced infotainment systems, powerful turbo engines, luxurious interiors, safety features, exclusive designs, and advanced technology. The incentives focus on providing a seamless driving experience, stylish design, innovation, and reliability, catering to various customer preferences and needs.

TOTAL MEDIA: 147

Concept Map







Media Reference







Product Incentives promoted in Automobile Industry



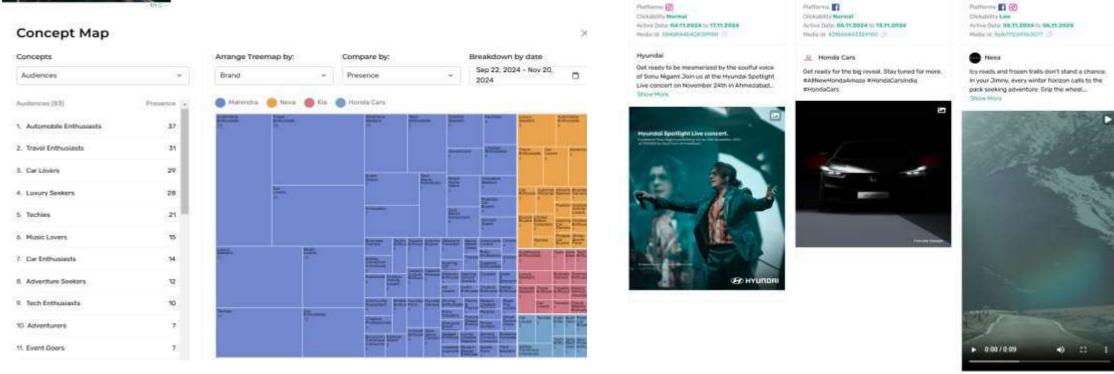
Product Incentives 2

Luxury Automobiles with Exclusive Incentives

The social media posts and ads are promoting luxury automobiles with a range of exclusive incentives such as extravagant perks, limited time offers, luxury experiences, customizable features, exclusive access to live concerts, innovative technology, and memorable event experiences. These incentives are designed to provide a unique and personalized ownership experience for potential buyers.

Media Reference

TOTAL MEDIA: 83



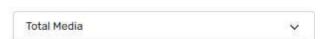
Product Incentives promoted in Automobile Industry

PRODUCT INCENTIVES DETECTION

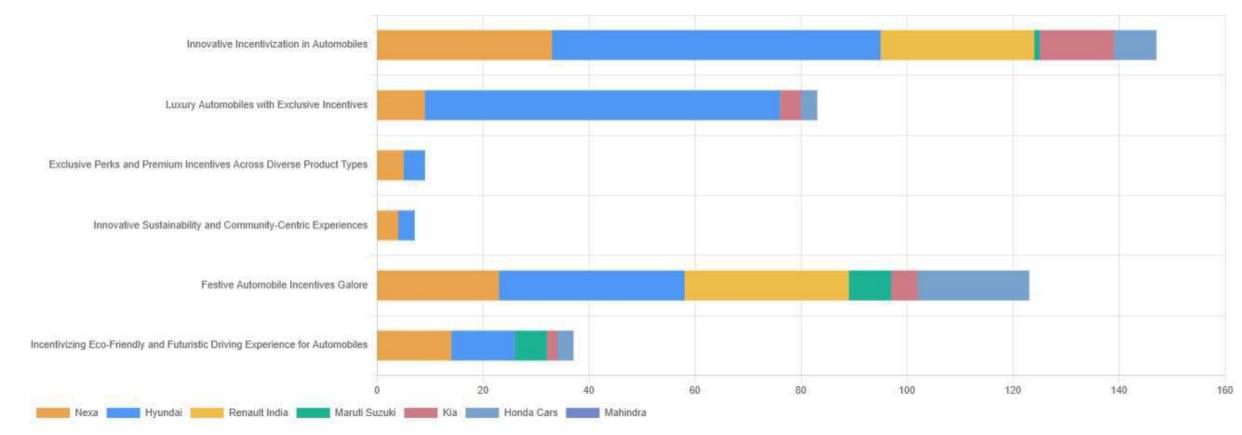
How did the brands incentivize their products?

Product Incentives Distributions

From September 22, 2024 to November 20, 2024



Collapse v



SODA

Actionable brand insights

Audience Centricity

Identify key target audiences and the associated insights, topics, and products used to engage with them, enhancing understanding of audience-centric approaches.

Content Type Analysis

Identify the various types of content utilized by brands as part of their communication strategy, allowing for a comprehensive understanding of the content landscape and its impact on brand messaging and engagement.

Product Emphasis Analysis

Discover the most promoted products and explore the associated insights, topics, and incentives, providing valuable understanding of the brand's strategic priorities and focus.

Desire Mapping

Gain insights into the range of human desires that brands target to establish connections with their audiences, enabling a deeper understanding of the underlying motivations and aspirations that influence consumer behavior

Topic Pulse

Categorize the topics utilized by brands to gain insights into how they effectively engage and stay relevant to their audience, providing valuable understanding of the key themes that shape brand communication strategies.

Brand Voice Analysis

Identify the diverse tonalities employed by brands to address their audience, enabling a deeper understanding of the unique voice and communication style that resonates with their target market.

Persona Profiling

Identify the distinct personas adopted by brands to establish relatability with their audience, facilitating a deeper understanding of the character traits and characteristics that shape brand messaging and engagement strategies..

Product Emphasis for Banks

















Audience Centricity for Banks









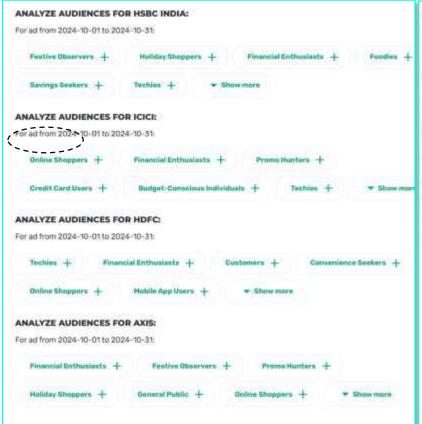
FICICI Bank





Audience analyzer

Each audience breakdown with content reference



HOW HDFC CONNECTED WITH TECHIES

For ad during 2024-10-01 to 2024-10-31

"Empower Your Finances: HDFC's Secure and Convenient Digital Solutions"

HDFC approached Techies by recognizing the insights that people seek convenient and secure digital payment solutions to manage their finances effectively, while also looking for opportunities to save money. The brand capitalized on this by offering a range of products such as digital payment cards, seamless prepaid recharges with cashback offers, and convenient bill payments with PayZapp. By understanding that people seek recognition and convenience in their financial transactions. HDFC also provided seamless postpaid recharges with the PayZapp app. The brand aimed to make itself more relatable to the audience by emphasizing the need for secure and convenient digital payment methods that provide autonomy and control over their finances, as well as the desire for exclusive deals and cashback offers to enhance overall well-being.

ASSOCIATED TOPICS:

Digital payment card

Seamless prepaid recharges with cashback offer

Unlock ₹20 cashback with first payment on payzapp

Convenient bill payments with payzapp

Fastag recharge with payzapp

Show more V

Comparison

AUDIENCE COMPARISONS

For ad during 2024-10-01 to 2024-10-31

HSBC India vs ICICI

There is a large number of overlap in audiences, accounting for 16.85% of all recorded audiences. The top 3 audiences that the brands are competing on the most are 'Festive Observers', 'Hofiday Shoppers', and 'Financial Enthusiasts'. However, there is a significant difference in focus as HSBC india's ad addresses more 'Foodles', 'Savings Seekers', and 'Techies', while ICICI's ad focuses more on 'Online Shoppers'. 'Promo Hunters', and 'Credit Card Users'.

HSBC India vs HDFC

There is a large number of overlap in audiences, accounting for 9.38% of all recorded audiences. The top 3 audiences that the brands are competing on are 'Financial Enthusiasts', 'Savings Seekers', and 'Techies'. However, there is a significant difference in focus as HDFC ad addresses a much larger number of Techies' compared to HSBC India ad.

HSBC India vs Axis

There is a large overlap in audiences, with 26.06% of all recorded audiences intersecting between HSBC India and Axis. The top 3 audiences that the brands compete on the most are "Financial Enthusiasts", "Festive Observers", and 'Holiday Shoppers'. However, HSBC India focuses more on 'Savings Seekers', Techies', and 'Credit Card Users', while Axis focuses more on 'Online Shoppers', 'Family & Friends', and 'Savers'.

ICICI VS HDFC

There is a targe number of overlap in audiences, accounting for 6.75% of all recorded audiences. The top 3 audiences that the brands are competing on are 'Online Shoppers', 'Financial Enthusiasts', and 'Promo Hunters'. However, there is a significant difference in focus as ICICI ad addresses more 'Credit Card Users' and 'Business Owners', while HDFC ad focuses more on 'Customers' and 'General public'.

ICICI vs Axis

There is a large number of overlap in audiences, accounting for 15.83% of all recorded audiences. The top 3 audiences that the brands are competing on are 'Financial Enthusiasts', 'Promo Hunters', and 'Festive Observers'. However, there is a significant difference in focus as ICICI ad focuses more on 'Online Shoppers' and 'Credit Card Users', while Axis ad focuses more on 'Holiday Shoppers' and 'Family & Friends'.

HDFC vs Axis

There is a large number of overlap in audiences, accounting for 12.61% of all recorded audiences. The top 3 audiences that the brands are competing on are 'Financial Enthusiasts', 'Online Shoppers', and 'Savings Seekers'. However, there is a significant difference in focus as HDFC ad addresses more 'Techies' and 'Savings Enthusiasts', while Axis ad focuses more on 'Promo Hunters' and 'General Public'.

THANKS

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